

NEWCON expands product portfolio as a consequence of the ongoing liberalisation of the telecommunications market.

The telecommunications market has seen a strongly accelerated liberalisation in the recent years. The elimination of roaming fees within the EU effective 2015 and the removal of Internet neutrality are two examples— both forcing the fast implementation of new business concepts. The success factors for the implementation of new business concepts are manageable, lean, cost models and an extremely short time-to-market cycle. In the past years, NEWCON has developed new solutions and business models for multinational service providers to address these challenges. Several projects have been initiated and successfully integrated into the production environment.

The NEWCON "MVNE / MVNO Whitebox" is one of these solutions and offers a very specific and new implementation approach. "The 'MVNE/MVNO Whitebox' solution developed by NEWCON is tailored for the needs of the European market and reduces the initial hurdles for new entrants to the mobile telecommunications market to a minimum. NEWCON's solution is offered as a complete package for the entire subscriber life cycle including real time billing, CRM, account receivables, credit check, connection to POS terminals, etc. The MVNE/MVNO Whitebox is delivered as an open and transparent box", explains Gerald Haidl, CEO of NEWCON.

NEWCON's "MVNE/MVNO Whitebox" solution allows new entrants to the MVNO market to get started within a reasonable time frame and with very limited costs in just a few weeks. The solution also offers the perfect "MVNE enabler model" for existing mobile operators (MNOs).

Another NEWCON solution to meet the needs of a fast changing market is the carrier-grade and flexible "Mobile Number Portability MNP" platform including access to national providers. This platform addresses the new regulatory challenges in Europe and has already been ordered by several multinational telecommunications corporations.

About NEWCON

NEWCON stands for a unique and new value proposition in the national and international market of System Integrators and Management Consultancies: A new kind of management and IT consulting covering the entire value chain and not just a small part of an Enterprise customers' requirements. From Top-Management Strategy Consulting to System Integration and Outsourcing of entire IT-Solutions NEWCON offers a complete and comprehensive portfolio. Strategies are being delivered and executed in a timely, sustainable and responsible way and Newcon is very serious about delivering results on time and above expectations. It is NEWCON's most important goal to support companies during the adaptation to shifting conditions in the market and with the optimization of their internal structure and routines to be in a position to cope with new challenges.

Therefore NEWCON's services include consultation during the whole life cycle of projects, including the planning and evaluation phase, the competent and goal oriented realization, the rollout and ongoing support. Furthermore NEWCON offers a flexible and direct support when dealing with critical processes. A dynamic team of competent specialists, with years of project experience and many of its team members previously in Top-Management positions in the Telecommunications and Utilities sector makes this unique offering possible. Professional consultants- experts in their respective areas of expertise will work with the clients to help them in gaining the competitive edge. It is NEWCON's commitment, to keep the imminent goals of our customers in view but also see the bigger, strategic picture. This allows NEWCON to identify potential problems and risks before they impact results and develop solutions with our clients based on a full top-down understanding of the client's needs. This results in comprehensible project results that can easily be measured in concrete numbers and therefore provides customers with a convincing and measurable advantage in the market.

For more information about NEWCON and its solutions, please go to www.newcon.at

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